CONSULTIS
INFORMATION ▲ TECHNOLOGY _{sm}

CASE STUDY:

Data Management Solution

Achieves compliance. Avoids costly fees.
Increases efficiency.

The Client

A leading worldwide provider of commercial filtration systems and replacement parts, this long-standing technology-driven company has remained committed to satisfying customer needs for filtration solutions through research and development since its founding nearly 100 years ago. Their focus markets include Industrial and Engine, Power Generation, Air Purification, and Off-Road Equipment and Vehicles.

The Challenge

The integration of process development and systems is essential to maintaining compliance with the EPA and other government regulations. To be in compliance, the client needed a robust solution to:

▲ Avoid costly compliance-related fines of $500,000 per incident

▲ Reduce warranty fraud and legal fees

▲ Increase productivity, accuracy and efficiency through a data management role that utilizes process and system development

In order to achieve these objectives, the client was in need of a new system/application to interface with their Data Warehouse, ERP, web and other source data points. At the time, one person was responsible for tracking all compliance and warranty data on all of the client's customers. This manual process of data-log collection and analysis was very slow and inaccurate. In addition, the audit trail and support information was not sufficient enough to be compliant with regulators.

The client's vision was to shift responsibility of product use and misuse back onto their Dealers (customers) by linking warranty eligibility to compliance. They wanted to require that their Dealers provide a data log prior to purchase and prior to warranty registration.

Consultis Fast Facts

▲ Headquartered in Boca Raton, Florida with offices in Tampa and Orlando; San Antonio and Dallas, Texas; and Minneapolis, Minnesota

▲ The Consultis ProveIT Validation Center includes more than 400 IT talent assessments, including .NET, Java, Microsoft, Unix, PeopleSoft, Oracle, SAP, Visual C++ and more

▲ The Consultis interview-to-placement ratio is five points above the staffing industry standard (Consultis = 31%: Staffing Industry = 26%)

▲ 96% of all projects Consultis consultants work on finish on time and on budget

▲ Consultis has a national database of more than 150,000 screened and skilled IT candidates

▲ Consultis utilizes a proprietary E-submit candidate profile, which gives rich candidate experience and background data in a unique, highly informative and easy-to-read format

Consultis immediately delivered an Integration Consultant with extensive experience as a Project Manager, Business Analyst, Architect, Database Administrator, Developer and Web Designer, who proceeded to:

▲ Perform an ROI analysis and provide a Project Plan. This enabled the business to sell the value of the project to the IT Department

▲ Design, architect and develop the necessary application to interface with the client's existing systems

▲ Perform all technical documentation

▲ Harmonize all master data for consistency across all enterprise systems

▲ Provide support in administrative tasks such as collecting, storing and organizing master data files

The Result

The client was able to leverage a new system that is now being used by their Dealers. This new system enabled Consultis' client to save the salary of a FTE equivalent, avoid very costly fines, and reduce warranty fraud and legal fees associated with compliance. Most importantly, their information is now timely and accurate.

To learn more about Consultis and our proven record of IT staffing excellence, call 1-800-ASK-COMP or visit www.consultis.com.

www.consultis.com
1.800.275.2667

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The Consultis team is dedicated to the success of the clients we serve and the IT professionals with whom we work. Contact the location nearest you to learn more about our exceptional IT talent and career opportunities:

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▲ In Florida, Consultis is proud to be awarded a Florida State Term contract #15-973-561-R.

▲ In Texas, Consultis is proud to be a GSA Contract Holder #GS-35F-0243T.