



CONSULTANT SUCCESS STORY:

Ian J. Ginsberg, Consultis Consultant at ndtArtemis

IT Administrator/Help Desk Manager

Among IT consultants, Consultis is known for providing exceptional opportunities, professional respect and outstanding service. Every consultant is a valued member of our team, and we make it our top priority to help each individual attain higher and higher levels in their IT careers. Here we share a first-hand example of how Consultis works hard to meet the needs of our consultants.

"I was in a job where my growth potential was completely dead."

I had been looking for new employment for almost a year and had only one call back. I felt completely defeated and discouraged. The place where I was working was extremely difficult, and because of the lack of opportunity available there, I felt trapped and hopeless. Then, a few weeks before Thanksgiving, one of my co-workers mentioned that he was getting help from a career consultant at Consultis and thought I should talk to her.

"I had nothing to lose and everything to gain."

After giving my co-worker the okay to pass on my information, I received a phone call the next day from Consultis recruiter, Kate. She was out of the office when I returned the call, so I was put through to Starr, another recruiter. She said that Kate had made her aware that I would be calling and was happy to help me get the process started. Starr was very patient, thorough and helpful. She said she would pass everything along to Kate and asked me to send in my resume.

"I was amazed at how professional and easy to talk to my recruiter was."

When we finally connected, the conversations felt organic and lively, yet on task as she sized me up on key skills. We set up a video interview, during which she again asked excellent and probing questions and seemed genuinely interested in what my needs were. The thing that struck me the most was that, unlike other head hunters and recruiters I have worked with in the past, she seemed focused first and foremost on finding a company and career that fit my needs and goals instead of just finding me any job.

"Things have completely changed for me and **I have a level of professional satisfaction that I did not realize was possible.** This would not have happened without the hard work, dedication and skills that both my recruiters gave to me. They are **beyond exceptional...**"

- Ian Ginsberg
Consultis Consultant
ndtArtemis



"For the first time in many years, I had some hope."

Over the next few weeks, I worked very closely with my primary recruiter. However, I don't want to leave my secondary recruiter out, as she was right there if my primary one was not available. The two of them work so well together as a team; they are amazing. Soon I had an interview. My recruiter sent me various documents about interview techniques and even worked through some dos and don'ts. In fact, she called me an hour before the interview just to make sure everything was going well.

"The interview didn't go like I had hoped."

In fact, I thought it went very poorly. My recruiter was right there letting me know that if it didn't work out, there were always other opportunities. She advised me to draft a thank you letter even though I felt I had done poorly, so I did. She kept in touch with me over the next few days as I waited to hear back from the company I had interviewed with. You can imagine how surprised I was to find out that they wanted to hire me. I gave my notice and took the position with my new company.

"Because of her, I now work for the company of my dreams."

I have now been at my new job for about a month and I am absolutely astounded at what a great fit it has been in my life. Things have completely changed for me and I have a level of professional satisfaction that I did not realize was possible. This would not have happened without the hard work, dedication and skills that both my recruiters gave to me. They are beyond exceptional, and I would like to give an extra special thanks to my primary recruiter: Because of her, I now work for the company of my dreams and if that should ever change, I know that she will be there to help me along again.

To learn more about Consultis and our commitment to matching IT consultants with opportunities that meet their needs, call 1-800-ASK-COMP or visit www.consultis.com.



www.consultis.com
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The Consultis team is dedicated to the success of the clients we serve and the IT professionals with whom we work. Contact the location nearest you to learn more about our exceptional IT talent and career opportunities:

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