



## CASE STUDY:

### Project Management Solution

Consultis Project Manager Saves Derailed Research and Development Material-Tracking Application

#### The Client

The Research and Development division of the leading worldwide seed and chemical company has global sales of approximately \$12 billion. Specifically, the Client invests in genetic science to maintain its competitive edge in the Agribusiness Industry.

#### The Challenge

The Client wanted to build an application to track materials, plants, and seeds through their R&D lifecycle. They sought a solution that could address the inefficiencies and misinformation that were resulting from being verified manually as well as facilitate their workers' task management. With losses in the millions of dollars, the Client also wanted to avoid further compliance/audit losses of plants and seeds. The project was named Greenhouse Environmental Maintenance System (GEMS).

In order to achieve these business objectives, the Client was in need of a new system/application to interface with their data warehouse, ERP, web, and other source data points. Initially, IBM developed the application, which failed on its first attempt.

The Client then took the project in-house to rescue it. Two years and two project managers later, they found themselves two months from their go-live date in China and North Carolina with no possibility of successfully going live. Exacerbating the situation, management had been told multiple times that the code was ready when it was not.

#### The Solution

Consultis delivered a proven project management consultant who was experienced in rescuing failing projects and navigating contentious political environments. He began by aligning the business and IT groups and resetting the project. This involved creating requirements that had previously been established incorrectly, and documenting the new requirements. In addition, the project management consultant worked

## Consultis Fast Facts

- Headquartered in Boca Raton, Florida with offices in Tampa and Orlando; San Antonio and Dallas, Texas; and Minneapolis, Minnesota
- The Consultis ProveIT Validation Center includes more than 400 IT talent assessments, including .NET, Java, Microsoft, Unix, PeopleSoft, Oracle, SAP, Visual C++ and more
- The Consultis interview-to-placement ratio is five points above the staffing industry standard (Consultis = 31%: Staffing Industry = 26%)
- 96% of all projects Consultis consultants work on finish on time and on budget
- Consultis has a national database of more than 150,000 screened and skilled IT candidates
- Consultis utilizes a proprietary E-submit candidate profile, which gives rich candidate experience and background data in a unique, highly informative and easy-to-read format



with discouraged users, removed junk code and replaced it with correct code that matched functionality, applied governance and accountability. He also developed a new project plan, set of deliverables and go-live date.

## The Result

GEMS went live within four months of Consultis placing the new project management consultant. The system had the functionality the business was asking for including the ability to:

- ▲ “Trace and track” materials faster and with more accuracy
- ▲ Capture materials history
- ▲ Remain in compliance

Shortly after the delivery of GEMS—a project many considered unattainable—the Client reassigned the project manager to a role on a high-visibility materials management.

**To learn more about Consultis and our proven record of IT staffing excellence, call 1-800-ASK-COMP or visit [www.consultis.com](http://www.consultis.com).**



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