



Our Business Development Job

What we do:

- ▶ At Consultis, **fun, innovative, savvy and hardworking** people—our “FISH”—give their best every day to pair excellent IT professionals with clients who appreciate excellent IT skills. We believe in teamwork and trust, and like the leaders who inspire us through their example, we are known for amazing client service. We love to celebrate wins, both big and small, and we always put our people first.

What we need:

- ▶ Consultis is seeking a highly motivated, organized, detail-orientated individual. The office is a fast paced, highly profitable, team environment.

What you need:

- ▶ Superb sales skills; hunting & farming
- ▶ Strong MS Office, database and internet skills
- ▶ Independent self-starter
- ▶ Tenacious and enthusiastic attitude
- ▶ Desire to work in a team environment; friendly & reliable
- ▶ Innovative and focused

What you'll be doing each day:

- ▶ Consultis **Business Development Rep's** daily responsibilities will include the ability to develop a territory plan, cold call, and present services, negotiate contractual agreements, close business and build long term relationships with new and existing client companies. This is a business development intensive position.

What's in it for you?

- ▶ Competitive base salary
- ▶ Above average commission plan, including residual commission, headcount commission & fulltime placement kickers
- ▶ **#Beach Club** achievers club
- ▶ Great benefits including: medical, dental & life
- ▶ Company match 401K plan
- ▶ Corporate training & mentoring

How do I become a Consultis FISH?

If you are smart, creative, energetic, like to laugh and to have fun, apply today. Send your resume our way with a cover letter detailing qualifications to: info@consultis.com

"Success at Consultis is the result of our strong relationships with our clients, knowing the technical skills required as well as their environment, and providing the best available candidates that meet these requirements. We have the tools necessary to support our clients' needs and to develop profitable and lasting business partnerships."

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Sr. Business Dev Rep