



Placing Excellence With Exceptional IT Talent.

# Delivering Consistent Service with Incredible Results

## **Case Study:**

Consultis Delivers C-Level Search Success with Proven Results.

*C a s e   S t u d y*

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A l l r i g h t s r e s e r v e d .*



## VP/CIO Search Success #1

This Search was for a start up software company. The CEO just acquired the company from the former CTO, and they wanted someone that could lead their technology department and help scale. They were moving from being on- prem to being exclusively in the cloud. They needed to be 75% leader and 25% hands on. Client needed someone who was ambitious & had knowledge of their broad tech stack. Someone who knew AWS and understood the financial pros & cons for decisions the company made. They wanted someone who came up the development side and could be hands on when needed. We found them the perfect candidate and he's already helped take their product almost all the way to the cloud in 5 months.

## The Perfect Fit: Consultis and CIO Search Success #2

Client needed someone with specific pharmaceutical experience that has been through mergers and acquisitions. Our candidate checked all the job description “boxes”, and just happened to live less than a mile away. They love him and he’s helped them sell their startup company they built into a major player in the pharmaceutical industry.





### Consultis Delivers: Search Success #3

The VP of Engineering at this client as equivalent to their CIO/CTO. This person needed to be a co-pilot for their CEO, so he didn't have to worry about engineering. He needed someone that has taken a SaaS company from about \$10-\$30 million in revenue and understood what it was like to be owned by a private equity company. They also needed someone with the technical chops to mentor people like Principals, as well as their Engineering Manager. A must was a candidate to lead a framework to establish the technical direction and strategy. They were also charged with assessing the talent, effectiveness, and productivity of the engineering team. Our candidate came in and exceeded all expectations. He's been crucial in helping them hire for key IT roles. He's also challenged the team to initiate short and long-term objectives. We've received several referrals from this happy client.



Consultis Delivers:  
Pharma Company  
Shares  
Their  
Experience

**“Currently, we use Consultis exclusively. We trust their team to screen each and every IT professional the same with no shortcuts.”**

In all situations people are a wildcard, this is especially true when it comes to placing the right talent. Working with Consultis and their process is a pleasure. They have a great team and deliver consistent service, providing the same culture and experience no matter who the sales representative is. Consultis excels at identifying a culture fit while accurately filtering candidates in the technical aspect. The Client Specialist

Services team always has a great attitude and when we transitioned from one specialist to another it was seamless, no hiccups at all. Consultis is more than just the people, they are the process. Through listening to our needs and concerns, they have earned our trust.

**-- Tony (CIO)**





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"Exceptional IT Talent... Always"

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Case Study

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